

**Career In Progress**, is a Career Management & Recruiting Company that offers boutique services for businesses across Greece.

On behalf of our Partner, an Athens based **Distribution Company**, active in import, export and B2B sales of electronic equipment, we are looking for an talented:

**Product Manager**

 **Our Client:**

Our Client is οne of the largest companies of wholesale and retail in electrical – electronic material with presence in Greece and Cyprus. The company holds a leader market position as an electronics distributor since 1997 and is involved in CCTV systems importing, wholesaling and branding for security professionals.

**The main responsibilities of this role include:**

* Product life cycle management and conduct market analysis
* Assesses market competition by comparing the company’s product to competitors’ products
* Communicate and update salespersons about products
* Market & technology trends study, so as to introduce new products or solutions
* Negotiate with suppliers and specify market requirements for current and future products
* Prepare project plan to meet objectives within established budget and timeline and recognize when plans should be adjusted to meet objectives
* Works with marketing and sales departments to ensure product success and market growth
* Optimize implementation of promotional campaigns, in collaboration with other departments involved
* Manage the implementation of promotional campaign plans based on clear objectives per action and aligned deadlines

**Qualifications include:**

* University degree with Technical orientation
* At least 3+ years hands-on work experience in a similar role
* Deep understanding the field of electrical – electronic material sales
* Strong analytical, prioritization, and negotiating skills
* High attention to detail and excellent analytical and numerical skills
* Excellent organizational and time management skills
* Excellent team player, with the ability to work independently as well as under pressure

**Benefits, Growth Opportunities & Other Information:**

* A Competitive Remuneration Package based on qualifications and skills
* On-going learning opportunities within a rewarding work environment
* Internal, on-the-job training and continuous professional development programs

**Αποστολή βιογραφικών σημειωμάτων στον ακόλουθο σύνδεσμο** [**https://cip.gr/jobs/product-manager/**](https://cip.gr/jobs/product-manager/)