#### 1. ΑΓΟΡΑ ΕΡΓΑΣΙΑΣ

Μέσο: . . . . . . . DAILY FAX

Ημ. Έκδοσης: . . .01/04/2019 Ημ. Αποδελτίωσης: . . .02/04/2019

Σελίδα: . . . . . . . 4

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**WE ARE HIRING!** 



# Programmatic and Performance Campaign Manager (Programmatic Business Unit)

**About the position:** The candidates have a unique opportunity to work in a company with a leading position in programmatic ad buying and to experience the full value chain of programmatic advertising and the buying/selling cycle of digital advertising inventory — technology platforms, Publishers, Media Agencies, Advertisers. The company provides a full training and induction program in programmatic technologies.

### Responsibilities

- Design and implement buying and optimization strategies across programmatic platforms, DSPs and SSPs, based on client's KPIs
- Support planning, buying and optimization across a portfolio of clients
- Implement best practices for bidding, budget management and performance
- Prepare reports detailing delivery and performance of campaigns

### Qualifications

- University degree
- Must have 3-4 years of experience in performance advertising
- Google certification will be considered an asset

Please send your CV to: info@adweb.gr - PPN1



# Key account Manager, Publishers (AdNetwork Business Unit)

**About the position:** We are looking for a high-performing Sales Manager with 3 years of relevant experience in digital media to actively participate in the expansion and revenue growth of well-known digital publishers/sites. The candidates must be English fluent holding a university degree.

#### Responsibilities

- Ideally a candidate should combine sales capacity and the sense of Brand (publishers' sites) management
- High Impact presentation skills
- Achieve growth and sales targets
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs

**About AdNetwork:** We represent exclusively a line-up of unique Greek publishers and top international digital brands such as Spotify, Viber, Boro.gr, E-radio.gr, Eurohoops.gr, Neolaia.gr, 4moms.gr, MSN, Skype, Games.gr, Andro.gr etc.

Please send your CV to: info@adweb.gr AD1