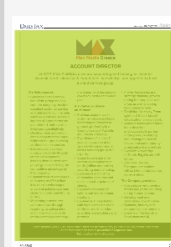


Πηγή: DAILY FAX Σελ.: 2 Ημερομηνία έκδοσης: 09-01-2023
Αρθρογράφος: Επιφάνεια 547.67 cm² Κυκλοφορία: 0
Θέματα: ΑΓΓΕΛΙΕΣ ΕΡΓΑΣΙΑΣ



ACCOUNT DIRECTOR

At MAX MEDIA GREECE we are expanding and looking for another dynamic professional with experience, knowledge, and appetite to lead a client service group.

The Role requires:

- Guidance and coordination of the group making sure the company provides excellent customer service and delivers to our clientele what we promised, reassuring that all agreements are materialized, both qualitatively and quantitatively.
- Development, motivation, and alignment of the capabilities of the group aiming at client base expansion.
- Increase client service group productivity through teams' development, leading them to meet company's goals optimizing the competitive advantage of the company.
- Capitalization of company's resources, to offer a flawless client service experience and achieve optimum return on investment (ROI & ROAS).
- Monitoring procedures and processes through reporting, to collect data and information valuable for the company's manage-

ment team and the smooth execution of the company's plan.

A suitable candidate must have:

- Previous experience in customer service in Media, Marketing or Services in general, preferably in a Communication / Advertising / Media company.
- Experience of at least 7 years in a position of responsibility supervising at least a working group of 3 experts.
- Sound knowledge of all current developments in media (offline and online), advertising and marketing.
- Experience in handling demanding accounts and multinational structures of clients.
- Excellent command of written and verbal communications.
- Excellence in negotiating with high-level executives at clients, media vendors and other stakeholders and partners.

- Proven leadership and strategic thinking, proven during the proposals and offers as well as during team management.
- Flexibility, Creativity, Team spirit and Desire for self-actualization through work.
- Ability to follow procedures, keep deadlines and successfully perform under pressure utilizing time management techniques and contemporary organizational procedures.
- Excellent knowledge of Greek, English and MS Office.
- Business Degree. Postgraduate studies will be taken under serious consideration.

The Company provides:

- Competitive remuneration model and perks including on-top bonus scheme
- Development and networking opportunities
- Dynamic, friendly and cooperative environment
- Insights of 4th Industrial Revolution and AI

Please prepare your CV in English and a short text describing why you would like to join the Max Media Greece and send them both at join@maxmediagreece.com
Strict confidentiality will prevail.