Ημ/νια:15/6/15 Μέσο: ΤΑ ΝΕΑ Σελίδα: 47



# MSD WISHES TO HIRE AN MSL IN ATHENS

#### Medical Scientific Liaison (MSL) Antiinfectives

The MSL role is in the Medical Affairs Department of MSD and is responsible for implementing medical marketing strategy, having broad knowledge of the disease area and insights into the competitor landscape. It provides medical and tactical support to internal stakeholders, including development and delivery of sales training, clinical trial feasibility interactions, medical projects etc. The MSL builds relationships with scientific leaders, providing the necessary information to make treatment decisions, and shares insights with the MSD organisation. The majority of the MSL's time will be spent in the field with key scientific leaders.

## Key activities

- Provides tactical and medical support to internal stakeholders about product related issues; assists in the development of Medical Affairs Plans (MAPs); facilitates investigator initiated etudies
- Supports medical-marketing activities including sales training, promotional review, scientific leader management, advisory boards, launching activities.
- Identifies and interacts with key scientific leaders and healthcare administrators through credible and accurate medical / scientific exchanges of information and appropriately communicate these exchanges to colleagues.
- Ensures various engagement metrics (both quantitative and qualitative) are achieved.
- Attends/participates in international and national scientific congresses and meetings.
- Performs all company business in accordance with MSD policies and procedures and country regulations (e.g. MA Code of Conduct).

## Candidate profile

- PhD in Life Sciences, MD or PharmaD
- · Excellent command of English
- Presentation Skills
- · Strong scientific background and thinking
- Ability to present complex information to a variety of internal and external audiences
- Passion for learning
- Drive and commitment
- Cross Functional Team Collaboration: Establish, facilitate and drive towards reaching objectives
- Ability to manage variety of tasks under pressure
- Computer Excel, word, PowerPoint, internet, data base packages (sales and market data)
- Relevant work experience in the pharmaceutical industry in a similar position and therapeutic area is desired

If you are interested, kindly send your application by 15.07.2015, including a c.v. in English, to the following email address:

#### contact@msd.gr