

## 1. JUST

Μέσο: .....BUSINESS TODAY

Ημ. Έκδοσης: ...28/01/2020 Ημ. Αποδελτίωσης: ...28/01/2020

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Innews AE - Αποδελτίωση Τύπου - <http://www.innews.gr>



# JUST

## Business Development Manager

Just advertising ([www.justadv.gr](http://www.justadv.gr)) is looking for a Business Development Manager to join their team, working closely with the client services team across both existing and new business.

### **Your role will include:**

- New business development and account management into key market sectors.
- Identifying and qualifying new business opportunities.
- Presenting and pitching to potential clients at board level.
- Working with internal development and creative teams to accurately relay customer requirements.

### **Our requirements::**

- Proven track record of successful new business generation, account management and sales.
- Proven experience in presenting and negotiating at board level.
- A positive attitude with passion for developing and managing accounts.
- A self-starter with strong organizational skills.
- Any experience of working with the pharmaceutical or healthcare industry (as clients) would be a distinct advantage.

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**To apply for this position, please send your CV to: [business@justadv.gr](mailto:business@justadv.gr)**