

pylones

INFORMATION TECHNOLOGY

Pylones Hellas SA mission for the last 19 years is to provide Information & Communication Technology (ICT) solutions to the Greek and International corporate market. Pylones offers to its clients the infrastructure and tools to compete effectively in the digital economy.

Pylones clientele includes customers from the Telco, Banking, Insurance, Hospitality, Shipping industries. Its international partnerships include HPE, DELL, NetApp, IBM, Lenovo, F5 Networks, Microsoft, Cisco, CheckPoint, Solarwinds, Riverbed, Infoblox etc.

The continued expansion of Pylones operations, offers the following excellent opportunity to highly motivated, dynamic, progressive and sales oriented individuals, willing to work in a challenging and performance driven environment for developing sales in new markets for IT products.

Sales Engineer (Ref: SE)

THE POSITION

Reporting to the Sales Manager

- ▶ Recognize/analyze customer problems. Identify and design IT solutions according to customer requirements.
- ▶ Supervise and support complex sales in the IT Systems Integration area (Hardware, Networks, Security, etc).
- ▶ Establish, maintain and develop business relationships in existing and new corporate markets.
- ▶ Achieve high levels of customer satisfaction
- ▶ Maintain sales growth every year.

THE PROFILE

- ▶ Five years minimum, proven experience in similar corporate IT sales position
- ▶ Very Good knowledge of branded Server, Storage, Networking, Cloud Products and Services
- ▶ Good knowledge of ICT Integration Services and Project management
- ▶ Good Command of Greek and English language
- ▶ Dynamic and pleasant personality
- ▶ Age between 30 and 40 years old.
- ▶ Willing to work hard
- ▶ No military obligations

Applications will be send to hr@pylones.gr. (With Ref: SE). All applications will be treated in strict confidentiality, alternatively please contact at +30 210 7483700 with Mrs Eleni Xemantilotou